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Jesper Rönngard & Per Abrahamsson, founders

## Dear guest

Thank you for your time and interest in our services.

Over the past 17 years, close to 250 000 sailors have sailed one of our Navigare yachts! Now with bases in nine different countries and a fleet of nearly 300 yachts worldwide, we hope to accommodate all your sailing wishes.

At Navigare, we combine the advantages of a larger fleet, like optimized processes and economies of scale, with the essential local experience from many different countries. You, as our guest, will always be at the center of our attention. Our exceptionally skilled staff will make sure you feel right at home on your chartered yacht.

We focus on the details. For example, in our Caribbean fleet, every single one of our catamarans is equipped with air conditioning and a generator; all of our yachts have teak in the cockpit for that enhanced luxurious feeling. The majority of our bases offers our All-Inclusive Pack with "Peace of Mind Guarantee" – it means you don't have to pay any security deposit or deductible, and you're never liable for accidental damages you may experience during your charter holiday.

Another example of our commitment to a flawless customer experience is the development of the Navigare app. It allows you to check-in ahead of time and enter your crew list, and notifies when your charter yacht is ready to board. Additionally, before booking your charter, you can experience all of our models by virtual tour on our website at www. navigare-yachting.com.

The core and heart of our company rests upon all our service-minded and hardworking team members, now 100 full-time employees and as many seasonally staff. It is thanks to their dedication and passion that we have enjoyed such growth and success.

We expect our guests will want to sail new destinations and access the latest models from the leading yacht builders, both monohulls and catamarans. So we keep on developing our offer in order to meet your expectations. Meanwhile, you will receive the very same top-notch service and quality from every one of our staff members, yachts, and charter bases. We will do all this...and a little more!

"Navigare necesse est, vivere non est necesse." – Pompejus, 56 B.C

Typer Rönngard

Jesper Rönngard, CEO Navigare Yachting





# CHARTER SERVICES

Navigare Yachting has a solid track record of delivering the charter holidays of a lifetime! We can offer you our suggestions for an active summer holiday. No previous sailing experience? No problem. A hired skipper is a great place to start! Please contact us to learn more, and we will help you create an amazing experience.

#### BAREBOAT YACHT CHARTER

Know your way around a yacht and have the credentials and experience needed for you destination? Navigare Yachting offers bareboat yacht charter services in some of the world's most in-demand sailing destinations. This is the opportunity to demonstrate your mastery of the seas, with exotic lands and glorious adventures just over the horizon! Available in 9 worldwide destinations.

#### SKIPPERED YACHT CHARTER

There is more to Navigare Yachting than luxury yacht rentals! Did you know you can also hire a skipper to operate your yacht?

A skippered yacht charter offers all the advantages of a luxury sailing vacation, plus the opportunity to simply focus on relaxing, enjoying breathtaking views, and sharing fun activities with your family and friends.

Your skipper will do more than steering the boat, guiding you through the must-see mooring spots and sailing routes, local attractions and restaurants, and so much more. You'll get the absolute most from your sailing vacation.

#### CABIN YACHT CHARTER

If you opt for a cabin charter, you'll pay for your berth in a double cabin for a week or two. You do not need to have any previous sailing experience. This is a wonderful way to meet new friends and have an amazing time! Choose our Croatia Cabin Charter Gastronomy Route if you want to sample the very best of the wine, cuisine, and entertainment of the Dalmatian Coast. Choose our Croatia Cabin Charter Historical Route if you want to explore the places and sites that built the history of this charming and intriguing region.

#### LUXURY CREWED CHARTER

We offer all of the services and equipment for an endless variety of fun and relaxing activities during your next luxury charter, either in Croatia or the British Virgin Islands. Whichever luxury catamaran holiday you choose, know that you'll be getting a premier experience in privilege and service.



Few people can even dream of the incredible holiday you will experience, with stories you'll share for the rest of your life. Imagine absolute freedom and a deluxe luxury vacation experience, sailing the open sea with a crew trained to make this an unforgettable adventure for you! Available in Croatia and the BVI.

#### FLOTILLA SAILING HOLIDAYS - CROATIA

If you're ready to embark on the sailing holiday of a lifetime but want a vacation that focuses on meeting new people and enjoying incredible sights, Navigare Yachting has the perfect getaway for you. Available in Croatia.

Sail in the company of other fellow explorers and holiday enthusiasts. You'll simply follow along our easy and fun flotilla routes! This program is designed especially for beginner skippers who wish to have more structure and support for a yacht charter vacation. Enjoy sights and adventures with a small group of fellow sailing adventure seekers – you'll share with friends and family an unforgettable Croatia flotilla sailing holiday!

### THE FLOTILLA FEE

The rate includes security deposit, service of flotilla staff, welcome package, final cleaning, bed sheets & towels, dinghy, outboard engine & outboard fuel, cooking gas, full water tanks, snorkeling equipment, free Wi-Fi Internet on board, Navigare bus transfer included on Saturday and Croatian tourist tax.

#### ALL INCLUSIVE SAILING

With our "All-inclusive Sailing" option we encourage clients who have never sailed to embark on their first sailing adventure. The concept is simple - pick your dates and the rest is on us!

All the yachts from our fleet are at your disposal with a professional skipper and hostess, who will ensure that your holiday creates long-lasting memories.

The All-inclusive Sailing option includes a seven-day yacht hire on a sailboat or catamaran, with a skipper and hostess, full board, mooring fees, fuel & insurance.



## LUXURY CREWED CHARTER

It's the easiest, most enjoyable, and most lavish way to enjoy a sailing holiday. Crewed charter means you hire the yacht, along with the crew required to sail the yacht and prepare gourmet meals during your vacation. Let our experienced, courteous, and highly capable crew take care of everything for you – you'll enjoy ultimate freedom to relax, let go, and celebrate your holiday!

Our highly experienced skippers know the best locations to explore, from hidden coves and gorgeous deserted beaches, to epic diving spots teeming with marine life, to the best dining & entertainment options on shore. You will visit attractions and enjoy sights other travelers can only dream of, while experiencing the highest standard of luxury and personalized care.

A dedicated hostess ensures all provisions are stocked, prepares gourmet breakfast and lunch at sea, serves snacks and drinks throughout your journey, and makes sure everything you need to enjoy your luxury crewed charter is close at hand. For guests with children, she will also babysit occasionally, so parents can enjoy a private dinner ashore.

How do we maintain the highest standards for outstanding crews? We only hire proven crew members, carefully selected from the best available in the industry.



### LUXURY CREWED CHARTER FOR CROATIA AND THE BRITISH VIRGIN ISLANDS

There's no better way to explore the beauty of these regions and live a true holiday adventure than on a yacht. And Navigare Yachting is here to help. We have all of the services and equipment you need to enjoy an endless variety of fun and relaxing activities during your sailing Croatia luxury vacation or crewed sailing excursion in the BVI.

Luxury Yacht Charter Croatia: With 1000+ islands perched in the glittering cobalt waters of the Adriatic Sea, the Dalmatian Coast of Croatia is one of Europe's best kept sailing vacation secrets! Explore the epic beauty and indulgent luxury of this magnificent region. Crewed Sailing Holidays BVI: The warm and pristine waters of the Caribbean are home to the more than 60 sun-and-sand islands of the British Virgin Islands. This tropical paradise is a world-famous sailing vacation destination.

Whichever luxury catamaran charters holiday you choose, know that you'll be getting a premier experience in privilege and service. Few people can even dream of the incredible holiday you will experience, with stories you'll share for the rest of your life.

# Coccion FALL IN LOVE WITH THIS AMAZING DESTINATION

## The weather

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| Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec |
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Croatia's coastline has a Mediterranean climate with very mild winters and hot, sunny summers. The inland has a moderately warm and rainy continental climate.

With an impressive average of 2,600 hours of sunshine per year, the Croatian part of the Adriatic Sea is one of the sunniest in the Mediterranean and the average summer temperatures range between 25 °C and 27 °C.



## CROATIA

### MORE THAN A THOUSAND ISLANDS

Trogir is one of the best-preserved medieval towns in Europe. It is situated between the cities of Split and Šibenik and lies in the surrounding area of Split airport. Take some time to explore narrow cobblestone streets with their wonderful little restaurants, local bars and small boutiques.

Not only is the Yacht Club Seget in Trogir among the region's newest marinas, but it is also the most modern yacht club in the area. Experience fine dining and cocktails as well as exceptional service in the marina restaurant. You will also find a beautiful outdoor terrace with swimming pool in the marina.

If you prefer a 'one-way' charter, we highly recommend the city of Dubrovnik in the south of Croatia as your starting or ending point.

Take your time to explore this UNESCO World Heritage Site with its beautiful marble streets, the old harbour and impressive churches. The ancient walls that were built to protect the city from

intruders are wonderfully preserved and exude the history of the rich Byzantine Empire. The sense of awe never fails to descend when you set eyes on the beautiful old town.

## DUBROVNIK IS NICKNAMED "PEARL OF THE ADRIATIC".

The charming city of Šibenik is known for its medieval fortresses, national parks, the UNESCO-protected St James cathedral and Krka Waterfalls. According to National Geographic, the nearby-situated Kornati archipelago is the best sailing region in the world.

You can choose Sibenik as your starting or ending point for your charter holiday. The unique archipelago landscape sharply contrasts green vegetation, deep blue sea and bright blue skies with many charming harbors and relaxing bays.



# THE COASTLINE

Croatia's scenic Adriatic Sea coast is scattered with more than a thousand islands. Some are entirely covered with lavishly green vegetation; others mainly consist of impressive rock formations.

Some of them are uninhabited; others have emerged into vibrant party centres buzzing with hospitality and entertainment. However, one thing they all have in common is that they are exceptionally beautiful.

You will hop from one gorgeous blue bay to the other. You will dive in the clearest waters and enjoy the warmth of local hospitality in the picturesque island towns.

The Croatian cuisine is pure and down to earth, dominated by fine meat and fresh fish. Make sure you have enough time to explore amazing hidden outdoor bars with sunbeds scattered over impressive rocks. Enjoy a refreshing drink whilst listening to some relaxing tunes playing in the background. Life is good!







## GREECE AND ITS ISLANDS

You will discover picturesque villages with great local hospitality and experience the friendly atmosphere of everyday Greek island life. Listen to the whispers of ancient heroes, dance the sirtaki and indulge in the famous Greek cuisine with specialties such as souvlaki, moussaka and kleftiko.

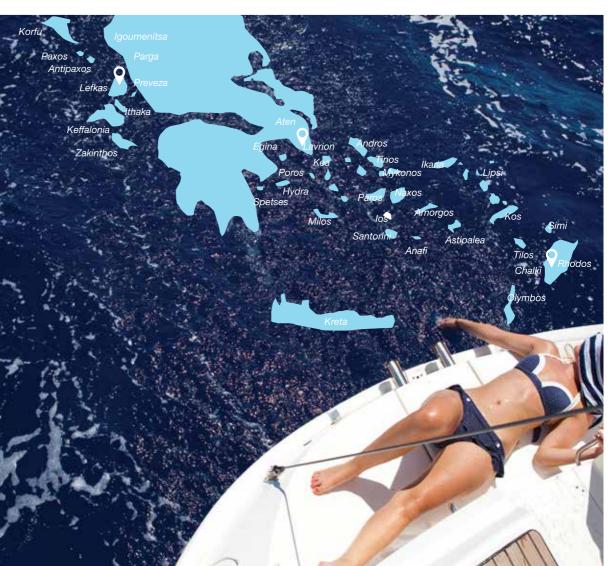
If you are planning a shorter charter of one week, we recommend you focus on a specific area of your choice since the distances and sailing times are fairly long. A two-week charter will of course give you the opportunity to explore more of the Greek wonders, but will also allow you to spend more time in your favorite spots.

The ideal time to sail around the Greek islands is from April to October with the high season stretching from June until the end of September. Needless to say, these are the warmest and busiest months. If you are longing for some peace and quiet, the before and after high season weather is still very pleasant and there are fewer visitors.









# The weather



| Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec |
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The predominantly Mediterranean climate with many hours of sunshine throughout the year is perfect for sun seekers.

The winters are fairly mild in the south of Greece and its islands, but the northern regions and mountain areas are much colder and often snow-covered during the winter months.

From November until March there might be some rainfall, but Greek summers are hot and dry while the Meltemi northern winds offer some relief from the heat.

July and August are the hottest months with temperatures easily reaching 30°C to 35°C.





## The weather

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The climate in Turkey is diverse and ranges from Mediterranean to Continental. Summer temperatures in some parts of the country reach +40°C. The coast bordering the Aegean and the Mediterranean Sea has a mild Mediterranean climate and those coastal areas on the Black Sea have a temperate Oceanic climate.



## SAILING ROUTES

Sailing the clear blue waters of Turkey's Lycian or Carian Coast is an experience that every sailor should be lucky enough to enjoy. It is a magical place where you can recharge your batteries, disconnect and surrender to its sublime surroundings and timeless ambience. Over the course of Turkey's long and beautiful summer, good winds and moderate seas make the perfect conditions for a relaxing sailing holiday.

Turkey is a place where east meets west and offers everything from ancient culture and history, bustling towns with sensational cuisine to sleepy fishing villages and deep-water bays luring you to take a swim.

Göcek is located just 25 km away from Dalaman International Airport and has become one of the most attractive boating spots in Turkey. Dotted with hidden islands, secluded beaches and many coves and bays, its land and clear watered seascapes are irresistible.

The well-equipped, modern marina is situated in a beautiful setting surrounded by charming pine trees and beaches with crystal clear water that call for a stroll and a dip. It furthermore offers a nice restaurant, Turkish bath & sauna, boutiques, toilets and shower blocks, villa accommodation and Wi-Fi.

If you need to go grocery shopping we have a free service to and from the supermarket in Göcek for each boat guest. You can also take a taxi boat to a small minimarket across the bay but this one offers a lot less commodities and is more expensive.

In average-class restaurants, a main course is about 15-25 lira. The mooring of your yacht on a restaurant jetty is usually free if you will eat there. The jetty is a small pier often without access to water and shore power. On larger docks with water and power access, the cost goes up to about 35 lira per night. Many small restaurants with their own jetty are pretty expensive, so the cost is about the same overall if you dock at a larger dock and opt for a nicer restaurant in town.



# VIVA ESPAÑA!

Spain is a magnificent Mediterranean sailing destination offering you a chance to explore an adventurous country famous for its flamenco music, fiestas, delicious cuisine, notably their tapas and paella, remarkable architecture, vibrant nightlife and much more. Sail along the Spanish coast and explore bustling seaside cities, hidden coves and charming fishing villages.

The Balearic Islands, with famous islands like Mallorca, Ibiza and Menorca, are ideal for island hopping. They form one of the most diverse and gorgeous archipelagos in the world. Mallorca, where

our base is located, abounds in white sandy beaches and boasts crystal clear blue water, resulting in the most relaxing vibe you can imagine.

When not sailing or swimming, dive into the best food from the Balearic menus, mainly consisting of seafood and seasoned meat, find a local "Pastissera" with the sweetest of sweets, or go shopping in the cosy streets of Palma. Our base is located close to Palma along Mallorca's central south coast.



## The weather

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The weather in the Mediterranean parts of Spain, including the Balearic Islands, is characterised by a moderate Mediterranean climate with hot and dry summers and mild winters. Summer in Mallorca starts at the beginning of June and brings plenty of sun with temperatures from 27 degrees Celsius to above 30 in July and August.

Coastal towns enjoy 300 days of sunshine annually, with barely any rainy days. All in all, expect clear sky, lots of sunshine and warm sea temperatures.



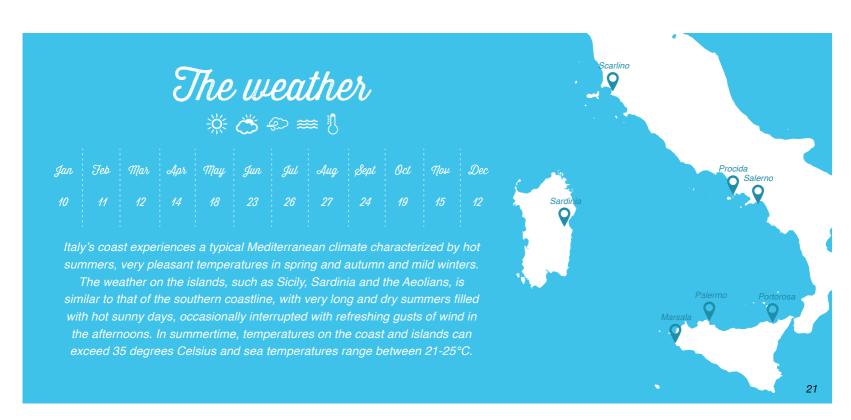
## BELLA ITALIA

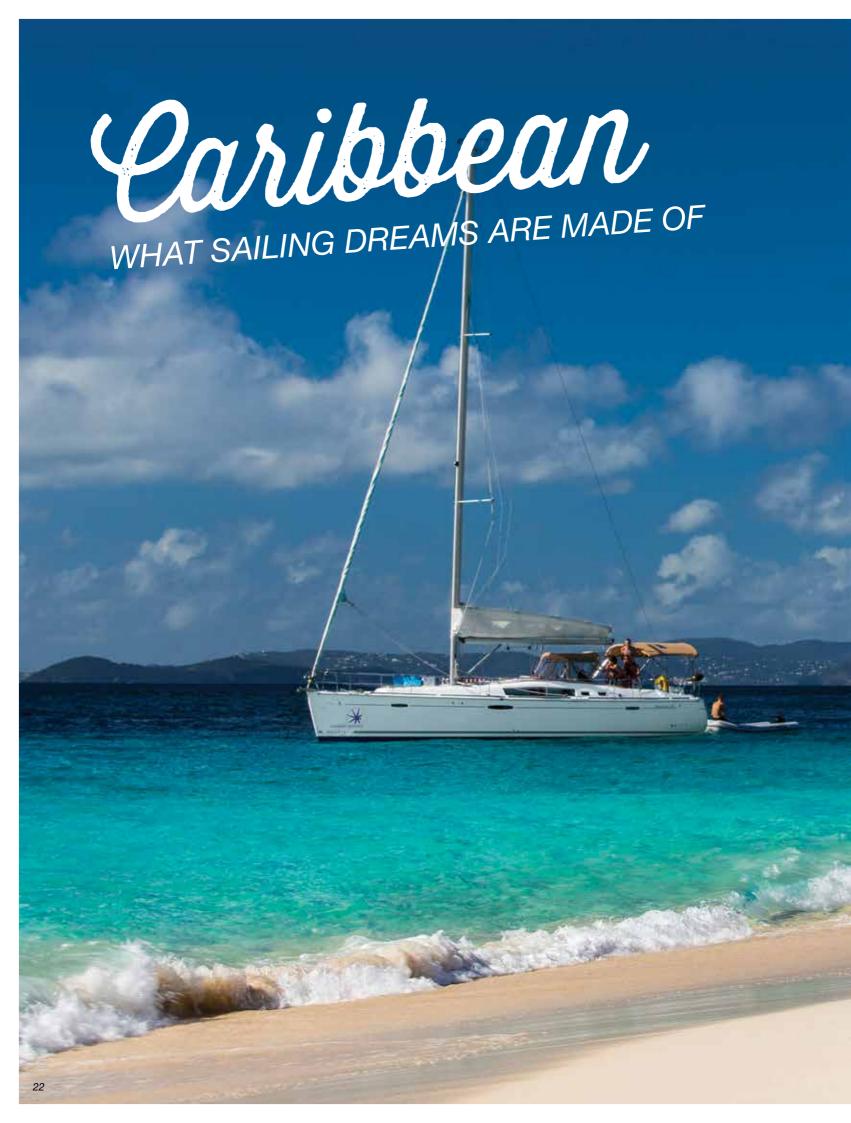
There are few places in the world offering such a diverse plethora of experiences as Italy. Apart from being the country with the most UNESCO World Heritage Sites on the planet, it also boasts sunny islands, picturesque landscapes, fierce volcanoes, vibrant cities, lovely beaches and so much more.

Italy is a wonderful country for sailing, with a long maritime tradition dating back to the Roman times.

Sailing Sardina is the best way to discover its most secluded creeks and beaches. You'll enjoy lots of great cruising and snorkeling, with miles of beautiful white sandy beaches, sheltered anchorages, countless islands and many more attractions like charming traditional fishing villages.

Aside from sailing, let's not forget about the world-renowned food one can only find in Italy! You'll enjoy the finest of fresh Mediterranean cuisine and Italian wine.







## THE CARIBBEAN

Unspoiled pristine beaches? Check! Turquoise waters? Check! Excellent restaurants, laid-back vibes and superb snorkeling? Check, check, check! The luxurious British Virgin Islands consist of over sixty islands located in the north-eastern Caribbean Sea and are all equally breathtaking. This, together with warm tropical weather yearround, consistent trade winds and line-of-sight navigation, makes it by far one of the best sailing locations in the world.

Family-friendly, relaxing and absolutely stunning.

Experience the freedom of sailing along the idyllic Sir Frances Drake Channel at your own pace. Move between the larger islands such as Virgin Gorda, Jost van Dyke and Tortola. And be sure to take short breaks at the smaller and more intimate islands.

Wherever your sailing takes you, you'll enjoy wonderful Carribbean

cuisine. Anegada's famous lobster specialties are not to be missed! While in the BVIs, you'll also get to witness the incredible beauty of the underwater world with a huge variety of tropical fish and lush coral reefs.

Your perfect sailing charter in the BVI awaits! Plan a long break or a quick getaway now with Navigare Yachting. Choose from a wide selection of best-in-class catamarans, monohulls, with or without a hired crew for the more experienced sailor.

Our professional reservation team will assist you in designing the charter vacation that suits you best.





## WEATHER INFORMATION

What is important to keep in mind is that the Caribbean high season takes place during the winter months. Therefore, the busiest and most popular time to visit the British Virgin Islands stretches from mid-December until mid-April when the weather conditions are optimal.

Pre-high season begins around mid-November with daytime temperatures reaching 30°C and around 24°C at night.

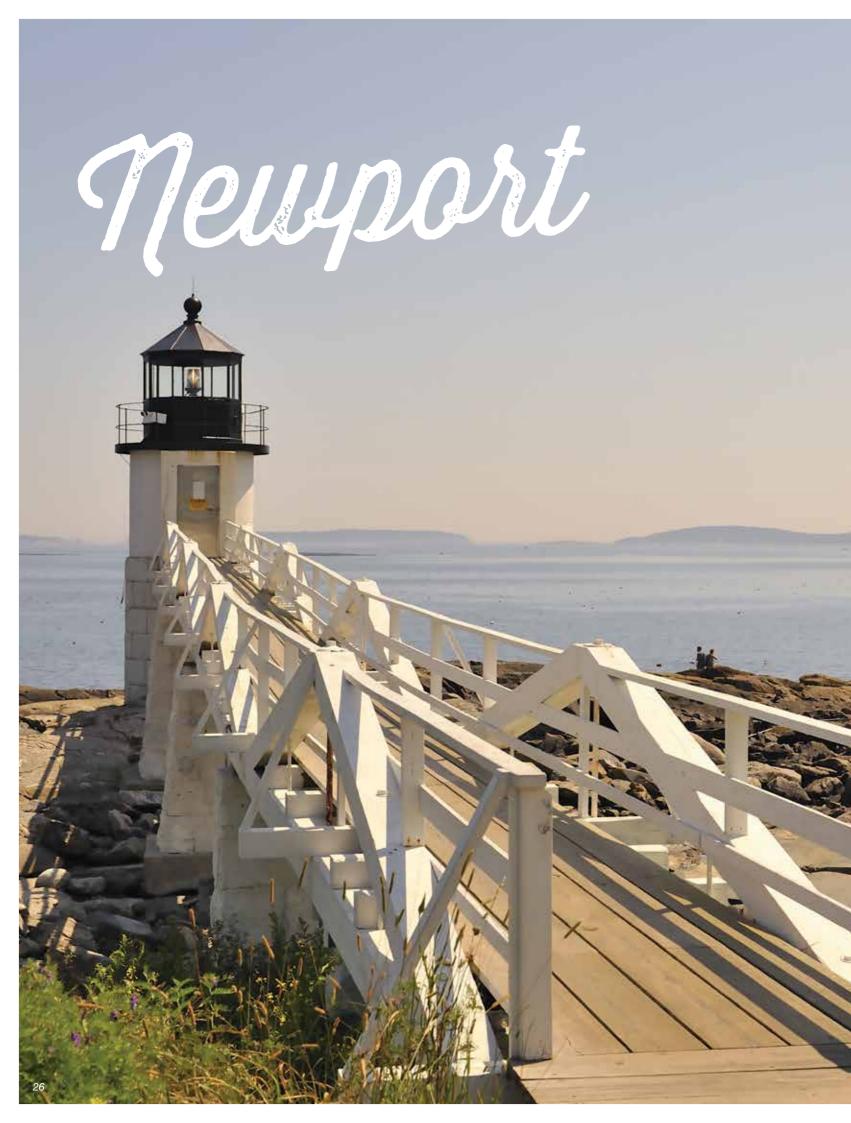
The summer starts in June when temperatures are higher, exceeding 30°C during the day and dropping to the high 20's °C at night.

Please note that the humidity factor is low due to trade winds from off the African coast that blow nearly all year round.

The Caribbean hurricane season lasts from July until October.

In the unlikely event of a hurricane heading directly for the islands, we may need to call your boat back in. Under these circumstances, we will arrange a hotel at your expense for which you will either be refunded or offered a credit for the time lost on the boat.

When the weather conditions allow it, you will be able to continue the trip where you left off.





# THE OCEAN STATE

Rhode Island has one of the most beautiful, rugged, and dramatic coastlines in the United States, and its connection to the water is why it's nicknamed "the Ocean State."

Narragansett Bay is the center of local activity: its 30+ islands are a delight to explore, with warm & gentle breezes, protected coves and harbors, and wonderful sights to see.

If you've been aching to explore one of America's premier sailing destinations, Navigare Yachting is ready to help you! Sail Newport and see firsthand why the New England coast is an iconic sailboat charter destination.

Check out our fleet to learn more about our available boats – we make booking online simple and convenient, with our exclusive Newport Sailing Holidays Payment Plan, which allows you to pay for your sailing vacation in up to six monthly installments.

## The weather

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Newport is warm from late spring to early fall (May–Sep), the peak travel period. And at the hottest time of year, Newport enjoys moderate temperatures, thanks to its ocean beach setting.



## SAILING IN THAILAND

## INFORMATION ABOUT THE ISLANDS

Dreamland of Thailand is the perfect destination for adventurers and the easy going, beach-loving traveller. The long coastline and numerous divine islands all boast remarkable stretches of white sandy beaches lined with seductively swaying palm trees and a turquoise sea. Enjoy this vibrant Asian jewel with its breathtakingly inspiring nature, glittering temples, exotic food and friendly people.

Phuket is located 800 km south of Bangkok, 960 km north of Singapore. Both cities are connected to Phuket Airport with 20 daily direct flight in just 1 1/2 hour trip.

The route that we suggest is mostly focused on the islands south and west of Koh Lanta that are well known for their huge diversity of marine life and long unspoilt beaches. Make sure to visit Phang Nga Bay, the Phi-Phi islands and the Butang Group where you will have the chance to go out to the best snorkelling locations.

The Phang Nga Bay just east outside the base in Yacht Haven is impressive due to extraordinary shapes of massive limestone rocks rising high from emerald waters. The most famous among them is Ko Tapu or the James Bond Island, which appeared in the 1974 "The Man With the Golden Gun" movie, gaining immense popularity.

The Krabi area with Ao Nang, Phra Nang and Railay beaches is astonishing thanks to the green jungle that leads down to shiny white beaches and rock formations with many accessible caves to explore.

Koh Phi Phi is an amazing island with dramatic rocks rising over the bay. You can relax on the beach or enjoy magnificent food at one of the island's numerous restaurants.



## The weather

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The largest part of Thailand has a tropical wet and dry or savannah climate while the south of the country and part of the east has a tropical monsoon climate. The best time to visit is between November and February when there is very little rainfall and it is not overly hot. In the southern part of the country temperatures are more even year-round as it is closer to the equator. In Thailand you don't need to worry about tropical storms, hurricanes or cyclones.

The average temperature varies between 24° and 30° C.







# SWEDISH ARCHIPELAGO

There is nowhere else on Earth where you can find such abundance from natural islands so close together. The Swedish archipelago consists of over 24 000 islands; a unique combination of clean crisp waters, beautiful nature and history. Crowds won't be a concern since the extensive archipelago offers plenty of secluded spots.

The surrounding fairy-tale like wilderness will give you an instant feeling of taking part in an Astrid Lindgren movie. No surprise that part of the Stockholm archipelago has been nominated for a World Heritage site and National Park status. The Swedish archipelago also offers lots of great restaurants, bars and hotels.

### THE EAST COAST

For amazing shops, parks, museums and a vibrant nightlife, visit the city center of Stockholm. The old Stockholm is a definite must-see, as is the "Gröna Lund" amusement park.

The Stockholm marina, Lidingö-Gåshaga charter base, is situated 14 km from Stockholm's city center. At the Gåshaga Sealodge restaurant, Navigare customers are entitled to a discount. You'll find supermarkets, bakeries and liquor shops at the nearby Lidingö center.

# The Navigare Experience

The Navigare Experience: an impressive fleet of well-equipped luxury yachts, the most attractive sailing destinations, and the highest standards of customer care. The winning formula for your dream holiday!

Here are the attributes that make the Navigare Experience truly unique:

#### **VIDEO CHECK-IN**

Check-in is now an easy task. Our video check-in speeds up handover of the yacht – instead of a walkthrough with a Navigare staff person, you'll get acquainted with your yacht through a dedicated video on our website well ahead of getting aboard.

#### BEST EQUIPPED NEW YACHTS AVAILABLE

We offer better equipped yachts, and better fit & finish from the most attractive luxury brands of monohulls and catamarans. The result: a modern and comfortable fleet for the most enjoyable charter experience.

#### TOP-NOTCH CUSTOMER EXPERIENCE

The Navigare App lets you skip the lines, register your crew list and check-in online. Additionally, our guests rely on our 4-hour emergency response worldwide.

### VIRTUAL TOUR OF YOUR YACHT

Get inside the model of your choice before booking! You can preview every yacht model by virtual tour on our website.

#### ALL-INCLUSIVE PACK

Our all-inclusive pack with peace of mind guarantee means you can truly relax: no deductible, no security deposit.

The all-inclusive pack includes:

- Full-insurance coverage with no security deposit, no deductible
- Welcome package, final cleaning, bed sheets & towels, dinghy, outboard engine & fuel, cooking gas, full water tanks, snorkeling equipment, free Wi-Fi Internet on board (yacht fuel is not included, but the yacht comes with full tanks, to be refilled upon return)
- Tourist tax

#### **BENEFITS**

- No deposit in cash or credit card hold
- No hidden costs
- · Faster check-in
- All damages covered with no security deposit, no deductible

Available in:

Croatia, BVI, Sweden, Turkey, Spain & Greece

# Mavigare Jachting Lailing School

Navigare Yachting Sailing School offers structured sailing courses, developed by IYT – International Yacht Training Organization. IYT certificates are accepted worldwide and will allow you to rent a boat on your own upon successful completion of the course.

The 2-week sailing course is held along the Mediterranean coast starting near Split, in Croatia. All our sailing instructors are highly trained and experienced skippers. The boats used for the course are new, comfortable, and modern.

By the completion of the course, you will receive an international Bareboat Skipper license, issued by IYT. Obtaining this certificate automatically qualifies for an International Certificate of Competency (ICC), which is required to charter a bareboat yacht in several destinations around the Mediterranean.

We believe that theoretical knowledge is best assimilated together with practice. At the Navigare Sailing School, we combine the classroom learning of sailing basics with the hands-on practice of sailing for 14 days all together!

Discover Sailing - Discover the World!



## CORPORATE SAILING

A strong team of employees is key to any successful company, and what better way to work on some proper team building than to join in an activity. Sailing together with your employees asks for great interpersonal skills, communication, and trust, which is becoming increasingly important in today's business world. Bring your team closer together on a sailing trip and undergo new challenges and experiences.

A company sailing trip with Navigare Yachting offers the perfect inspirational adventure to you and your team.

### All aboard!

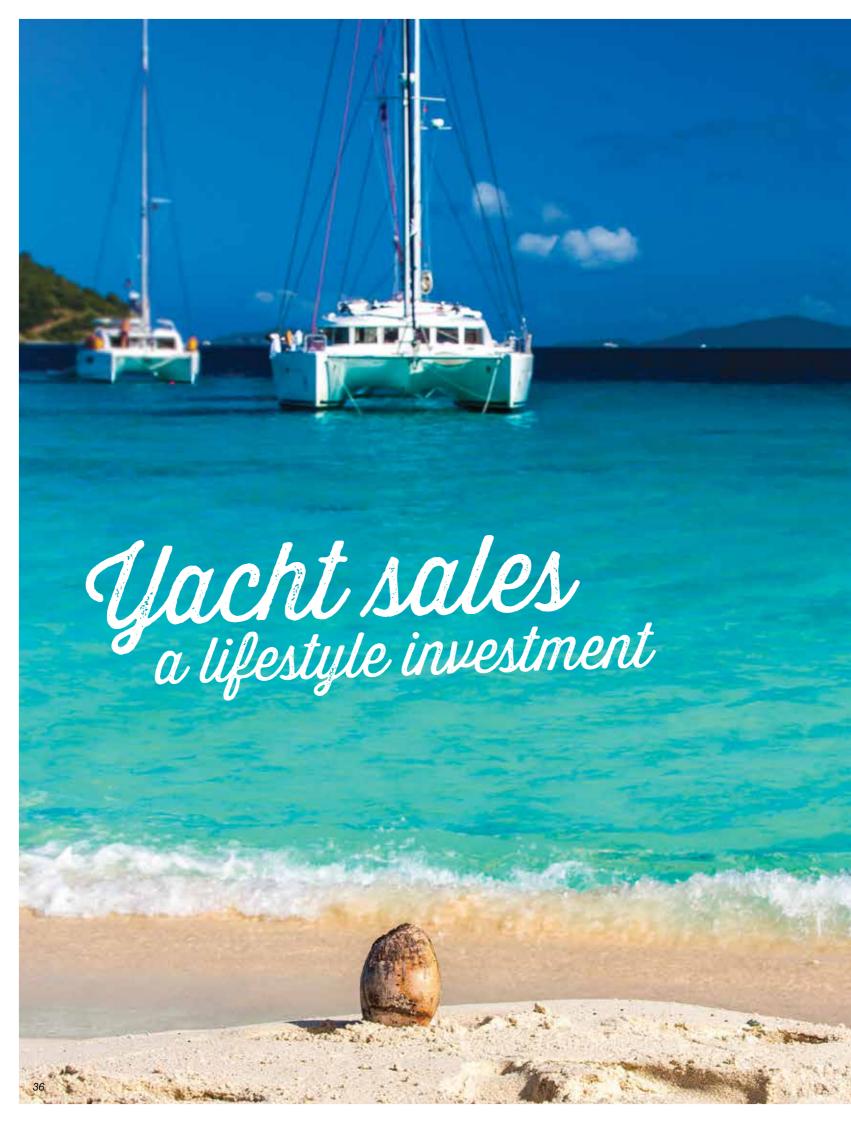


# EXPERIENCE OUR YACHTS WITH US

Join us for some exciting sailing days in beautiful Croatia at our base in Seget Marina, near Trogir! A few times a year, we arrange Sea Trial opportunities for potential clients as well as existing Yacht Investors, to experience our yachts with us!

This is the perfect opportunity to test sail different yachts, meet our staff, learn more about the Navigare organization and to see for yourself how we run our charter base.

If you are already a Yacht Investor, you'll be able to attend our Maneuvering Courses. This gives you the chance to practice and explore your skills on many different yachts!





#### BUYING YOUR YACHT

#### YACHT AND LIFESTYLE INVESTMENT

Why pay full price for a brand-new yacht when you can offset your purchase cost by 50 to 90% over 7 years? With Navigare Yachting, anything is possible! (Conditions vary according to the selected program, yacht type and destination)

Join Navigare Yachting and over 250 investors just like you, who enjoy sailing in warm waters while getting the best return on their investment in our industry.

Choosing Navigare Yachting means you value your investment and strive to enjoy the best experience with your family and friends. We are the premiere luxury yacht charter operator in the world thanks to our advanced know-how, cutting-edge technology, and highest standards of customer care.

#### NAVIGARE SERVICE PLATFORM

To ensure the quality of your yacht investment, Navigare Yachting has created a unique tool called the Navigare Service Platform. This proprietary online platform serves as a log for our base technicians to record the service items associated with your yacht, and doubles as an internal ticketing system to schedule the required actions.

When a yacht is sold, a service book is automatically generated and can be passed on to the buyer.

Our owners enjoy many benefits directly derived from the Navigare Service Platform:

- Transparency
- Better maintenance overall
- Better resale value
- Streamlined communication
- · Longest charter program duration

#### NAVIGARE HOLIDAY PROGRAM

When you select any of Navigare's Investment Programs, you take part in Navigare's exclusive Holiday Program. Choose between spending your holiday sailing at one of our worldwide destinations, in a luxury villa in Italy, Thailand, Costa Rica, Jamaica or Florida, or in a ski resort in the Alps or Aspen, Colorado.

According to Navigare's unique Holiday Program, the yacht you purchase will determine the number of points you earn and can redeem any given year. The larger the yacht is, the more points you will have. These points can be used on a yacht of similar size, or smaller for even more sailing time.

The Holiday Program also gives you access to reciprocity sailing in over 50 destinations worldwide. Additionally, we offer a large variety of land holidays and can customize your destination — virtually anywhere in the world! — to suit your desires. Our dedicated Concierge team will assist you with the planning and booking of your holidays according to your available points.

# Investment Programs Overview

Why pay full price for a brand-new yacht when you can offset your purchase cost by 50 to 90% over 7 years? Conditions vary according to the selected program, yacht type and destination.

Join Navigare Yachting and the other investors just like you, who enjoy sailing in warm waters while getting the best return on their investment in our industry.



#### Navigare Complete

Return on investment up to 10%. Service, maintenance & insurance incl. Guaranteed yearly fixed income.

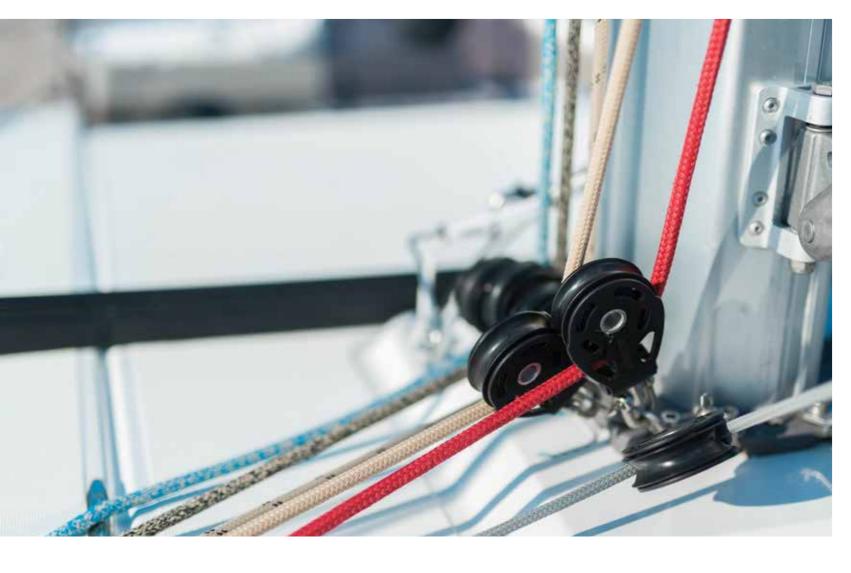
#### Navigare Ultimate

Earn up to 13% in yearly income. Service, maintenance & insurance is responsibility of the yacht investor.

#### Navigare Smart

Suits investors looking for a lower total investment. 2 options available: Smart and Smart Low.

| Investment                                 | 100%  | 100%                               | 50-60%   |
|--|---|------------------------------------|--|
| Duration                                   | Up to 7 seasons<br>+ 3 optional                 | Up to 7 seasons<br>+ 3 optional    | 7 seasons<br>+ 3 optional                          |
| Revenue                                    | YES<br>Guaranteed up to 10% annually            | YES<br>Variable up to 13% annually | N/A  |
| Cost Responsibility<br>All Operating Exper | Mayinare  | Owner                              | Navigare   |
| Holiday Program                            | Up to 8 weeks pre-booked + 4 short notice weeks | Unlimited                          | Up to 8 weeks pre-booked<br>+ 4 short notice weeks |
| Brokerage Support                          | YES   | YES                                | YES  |



## INVESTMENT PROGRAMS

#### NAVIGARE COMPLETE

Enjoy the best guaranteed returns in the industry, up to 10% annually over 7 years. You may sail on your yacht or any other yacht of your choice in over 50 sailing destinations worldwide, for up to 8 + 4 weeks per year according to our Holiday Program.

Not only will Navigare cover all costs associated with the charter operations and upkeep of your yacht, we will manage its maintenance to the most rigorous standards.

#### NAVIGARE ULTIMATE

Get the most out of your yacht investment with annual returns up to 13%, depending upon your destination and yacht model. You'll enjoy sailing from our 50+ worldwide destinations with great flexibility!

This program allows you to maximize your return on investment while retaining the most control and freedom with your holiday planning.

#### NAVIGARE SMART LOW

Invest in your future dream holiday and lifestyle with ease, this program is built around the lowest initial investment cost. Pay only 50 to 65% of the price of your new yacht and let the charter income finance the rest over 7 years.

Looking to lower your initial investment even further? Consider our Smart Low program with a first payment upon signing of 40% of the yacht purchase price, and a balance payment of 15 to 20% at the end of the investment period.

#### NAVIGARE PRE-OWNED

Purchase a pre-owned yacht at any of our bases and enjoy the benefits of being a Navigare Yachting investor, including carefree maintenance and access to our exclusive Holiday Program.

This program is the best option if you are looking for a shorter commitment but still want to enjoy a great return on your investment.



## OUR QUALITY FLEET

Navigare Yachting is the leading premium charter operator in the world and manages the operations and sales of yachts into charter in 9 countries. Our global fleet counts more than 300 yachts.

Founded in 2001, we have grown to three managing offices in Sweden, Croatia and the US.

Our mission is simple: We exist to serve our clients with passion in heart, professionalism in operations, and unforgettable sailing experiences in mind.

One of the most critical drivers of our growth has been – and continues to be – our very own customers who happily recommend us to their family, friends, and business partners.

To uphold our stellar reputation, we maintain every yacht from our fleet in top condition and deliver flawless customer service, starting at the booking process all the way to the delivery of the charter experience at the base.





## SUNREEF 50

The Sunreef 50 is an all-around compact sailing yacht ideal for exclusive sailing getaways and adventures. Her clever bridge deck and superstructure luxurious design allow for a superior level of comfort onboard while retaining modern style with a classic edge. The yacht offers 4 staterooms all with double beds and en-suite facilities.

While housing the main helm, the large flybridge is definitely dedicated to leisure with more than enough space for movable furniture, a fully-equipped wet bar, and large sun pads.

The saloon opens both onto the comfortable bow terrace and the yacht's cockpit which is extended with a hydraulic aft platform.

Notable comfort features include: ample space on deck & on the flybridge, air conditioning throughout, a romantic atmosphere thanks to LED ambiance lights, sound-proof engine room, LED TV in every cabin, bathing platform, water toys.

Experience the pleasure of extended anchoring or overnighting without running a generator! The electric battery enables much longer silent intervals as well as all



the comforts you'd expect on this yacht (air conditioning, heat, refrigerator/freezer, etc.) without the need to run a generator all night.

The propulsion is based on 2 electric motors that have the same torque values as 2 x 80HP diesel motors but ensure silent functioning. The yacht is also equipped with a superefficient water maker!

Thanks to a well-experienced and friendly crew at your service, the Sunreef 50 is sure to become your new favorite for your adventure at sea.



#### OCEANIS YACHT 62

The majestic Oceanis Yacht 62 is in a class of her own, with a slender profile and large wraparound portlights.

Free of the usual constraints of a yacht of this size, this yacht impeccably designed by Beneteau unites many of the features of semi-custom vessels.

The Oceanis Yacht 62 is designed to offer incredible comfort at anchor or under sail. Her enormous cockpit offers a variety of spaces each promising a feeling of well-being.

Her low center of gravity, optimized length on the waterline, perfectly adapted sail area, and high maneuverability make the Oceanis Yacht 62 a joy to sail!

The original and clever layout of the Oceanis Yacht 62 is centered around a spacious saloon and separate spaces enjoying great privacy. The feeling of space is accentuated by the generous flow of natural light, thanks to oversized hull portholes, while the luxurious feel of the yacht is reaffirmed by noble materials and remarkable woodwork and finishes.



## LAGOON 560

Elegance and functionality combine with refinement and modernity: the Lagoon 560 S2 is designed to exceed the highest standards of comfort, active luxury, and practical cruising.

Every detail of this boat was engineered to maximize your satisfaction and comfort during your luxury yacht charter.

The layout is particularly conducive to privacy for all guests aboard, with plenty of space to spread out, as well as separate quarters for your skipper. There's also a private studio for your hostess, who will always be near at hand and ready to assist in making your sailing holiday a flawless one.

The flybridge is outfitted like an upper deck lounge, with separate spaces for drinks, lounging, and sunbathing. Onboard Wi-Fi, television, DVD, and stereo are also available.

With either the lateral or center island galley arrangement, you'll find a roomy dining area for gourmet meals as well as snacks and drinks all day! Enjoy a full range of water toys, including: donut, towing ring, snorkeling gear, sea scooter, wakeboard GoPro camera, folding bicycles and standup paddleboard.

Privacy is guaranteed at all times, as your crew quarters and studio have direct access to the galley and cockpit.



## OCEANIS 46.1

The Oceanis 46.1 boasts all the features of a large cruising yacht, with a rare balance between elegance, usable space and performance. Her stepped hull opens an incredible amount of space inside and yet her seakeeping performance remains impressive.

With a longer mast, by one meter, a sail area increased by 28%, Harken deck fittings and a deep lead-bulb keel to reduce drag, she is all set to offer unique cruising sensations. Easy to sail, easy-going and fast, the Oceanis 46.1 is unique in many ways and will appeal to a wide range of crews.

An incredibly efficient deck plan makes her wonderfully safe and easy to use. The furling mast, self-tailing jib, and all the halyards and sheets brought back to a single winch at each of the helm stations make maneuvering simple when sailing short-handed.

The Oceanis 46.1 has a very spacious cockpit with space for 8 guests around a large table. Generous hull portholes bring a considerable amount of natural light right into the center of the boat.



## SUN ODYSSEY 440

The new generation of Jeanneau's Sun Odyssey line reflects harmony on board, and this balance stems from a clever and ergonomic design.

The Sun Odyssey 440 benefits from an optimized layout for greater ease of movement about the boat. The interior ambiance is warm and welcoming with clean lines and a spacious, open layout.

At once seaworthy and welcoming, cozy and sporty, the Sun Odyssey 440 is as attractive on the outside as she is on the inside.

You'll find the Sun Odyssey 440 is remarkably easy to handle and fun to sail!





#### Boat facts

LOA 15.54 m

Beam 8.1 m

Draft 1.4 m

Cabins 6+2

Berths 12

Heads 4

#### LAGOON 50

The "open-minded catamaran" with great living spaces: the Lagoon 50 offers an attractive option to sailors in search of a large seaworthy and modern boat. While her exterior is comfortable and functional, her interior ensures generous volumes and luminosity.

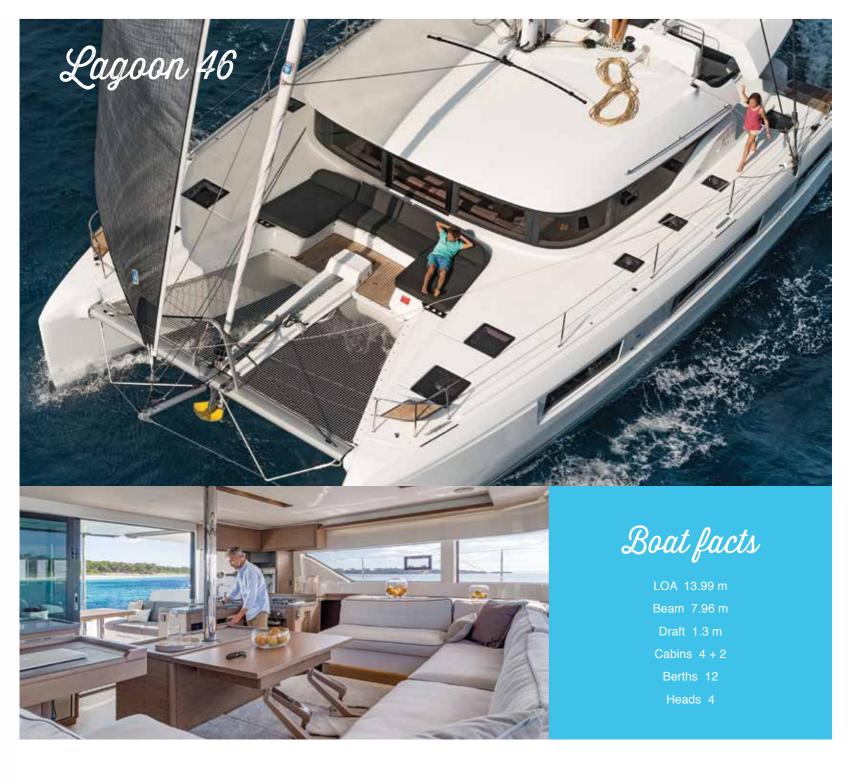
With her striking visual identity, rigging and hull design, she provides superior performance, and delights with her elegance, from the beveled shape of her hulls, to her generous volumes and panoramic views.

The exterior of the Lagoon 50 is both comfortable and highly functional. A flybridge with two secure accesses and a helm station provides perfect visibility. A second cockpit for further enjoyment of

the foredeck has dual function: seating or deck chair position, flush with the forward trampoline.

The spaciously designed layout reveals innovative architecture where every detail has been planned to create a warm, relaxed atmosphere. An innovative interior design, with a new, elegant, and elaborate wood finish is customized for every client.

An innovative saloon concept on two levels, providing two distinct but communicating areas: a large galley that opens onto the cockpit on one side, and a slightly elevated lounge area for enhanced panoramic vision, which can easily be turned into a dining area if needed.



## LAGOON 46

The new Lagoon 46 is quite possibly the best blend of all the attributes that make Lagoon catamarans some of the most popular sailing yachts in the world, striking the perfect balance between the different living areas.

Combining modular front and aft cockpits, a complete cooking area at the back, a practical and safe access to the sea, and impressively large volumes in the salon.

With its double access, the flybridge is perfectly suited to both maneuvering and relaxing. The center helm station offers protection and visibility. The interior design embraces a refined, elegant and functional style, while every single cabin adopts impressive volumes – in particular the front cabins, where the bed is now as comfortable and spacious as the aft cabins.

The amazing life quality onboard is guaranteed by careful finishing and interior lighting. No borders between inside and outside thanks to a large sash bow window in the front: a great connection between front cockpit and salon.

Seaworthiness and performance are key words on the 46, with an optimized sail plan, and her mast moved farther aft. The Lagoon 46 is sure to deliver an impressive performance, not just at the anchor, but also at sea!



## SUN ODYSSEY 519

Designed by world-renowned naval architect Philippe Briand, the Sun Odyssey 519 incorporates the latest design developments and innovations.

Each detail in this Jeanneau masterpiece has been carefully studied to offer high functionality and aesthetic appeal.

The cabin spaces are comfortable and functional, and the heads feature separate shower stalls. The beds are large and there is plenty of storage for your personal belongings. The interior of the 519 is made of solid, elegant wood.



## JEANNEAU 54

Every feature aboard the Jeanneau 54 was designed to fit the way you live, like no other yacht in her class. Never before seen solutions are found throughout, from the spacious living cockpit and the easy and discreet management of the tender to the innovative aft terrace.

The Jeanneau 54 was built to incorporate superyacht luxuries in an easy to handle, smaller package. While she was designed to provide immense comfort, she is unquestionably a sailor's yacht. Her hard chine hull increases performance, speed, stability, and also allows for a roomier interior.

The immense cockpit on the Jeanneau 54 accounts for over 40% of the deck area, providing an unprecedented level of space above deck. Below deck is an equally impressive amount of space with wide expanses of view through large hull ports and immense deck windows.

You'll find that every detail and function of the Jeanneau 54 has been carefully thought out to enhance life aboard and the cruising experience.



## BAVARIA 46

The 46 model has been designed to meet the wishes of cruising sailors who were surveyed in order to find out what they thought made a perfect sailing cruiser.

This is a very simple and elegant boat designed with attention to detail in mind with some lovely high-tech innovations. The boat's designers were Farr Yacht Design and Design Unlimited.

What came out as the final product is an innovative boat with a focus on high-end elegance, easy handling and comfort with some features that were only available on mega yachts until now.





#### Boat facts

LOA 16.73 m

Beam 5.28 m

Cabins 5 + 1

Berths 8 + 2

Heads 3

## BAVARIA C 57

The Bavaria C57 is a superb expression of class, elegance and the finest craftsmanship. With design and style touches reminiscent of a megayacht, the C57 sets new trends.

She boasts a long waterline for greater comfort and higher speeds, while she offers plenty of living spaces – for more relaxation.

Thanks to her large panoramic windows and intelligent lighting concept, the Bavaria C57 looks just as stunning below deck as she does on the outside.

# Navigare Yachting

Navigare Yachting has been present on the sailing charter scene since the mid-nineties when we set out to become a renowned name in the industry, synonymous with quality and reliability.

Since then, our company has grown rapidly: our fleet now counts more than 300 yachts, our team more than 100 full-time employees who all share a passion for sailing.

Whether you plan to charter a yacht for your dream holiday or wish to become an owner of a vessel, you can rely on us to assist you on this journey and offer you the highest quality of service.

Our company is 100% quality-oriented, which equally applies to our customer care and our yacht service.

For us, to sail is to live and we are inviting you to join us on this amazing adventure!

#### Follow us!















## Prepare for your next adventure

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